

COMFORT ADVISOR- HVAC SALES REPRESENTATIVE

Air Source Heating & Air Conditioning has helped people feel more comfortable for the last 20 years with our quality indoor air products. Come be a part of a team where you make the difference.

The Comfort Advisor - HVAC Sales Representative is responsible to manage and grow the sales territory of Wichita and the 20 mile surrounding area and group of accounts through the sales of installation, repair service, modernization, and service agreements to new and existing customers for residential and light commercial. You will be responsible for consulting with potential clients, helping them to determine the HVAC option best suited to their needs.



- Individuals with sales experience, regardless of the industry
- Energetic and passionate about selling and providing excellent customer service with a positive attitude
- Organized, a strong passion for success

SKILLS/QUALIFICATIONS

- At least 3 years sales experience required.
- Excellent communications skills.
- Energetic and passionate about selling and providing excellent customer service.
- Some college or technical school education preferred.
- Ability to drive a company vehicle and satisfy the requirements of insurance carrier.
- Must pass pre-employment screenings, including physical, motor vehicle record, background check.

PHYSICAL DEMANDS

- Ability to demonstrate product proficiently to clients onsite.
- Occasionally required to lift and/or move objects 10 -20 lbs.
- Occasionally required to ascend/descend ladders and balance

BENEFITS

- Paid vacation
- Paid Holidays
- Paid sick time
- Company shirts
- Fuel reimbursement with mileage report
- This is a 100% commission paid position with a commission draw amount paid weekly to you. All commission calculations will be completed after month end with any commission earned above the draw amount paid at pay period following the month end date.

SCHEDULE:

- Monday to Friday
- Weekends required
- Overtime

Company's website:

<https://usairsource.com/>

Company's Facebook page:

<https://www.facebook.com/USAirSource/>